

SMOOTH OPERATION ON SHAFTESBURY AVENUE



PROBLEM: CAVITY WALL BRIDGED. SOLUTION: KILTOX MIX 132.

Paul West, Managing Director of West & Sons, a family company specialising in plastering and dry lining with 25 years' experience, was appointed by Wates Builders to carry out work on Endeavour House, Shaftesbury Avenue.

This prestigious multi-storey building was suffering from penetrating dampness through the decorative stonework and KILTOX Chemicals Ltd was recommended by the site architects, Rolfe Judd, to devise a solution to the problem.

Being confronted with an internal structure of concrete ring beams, columns and brickwork, along with a design requirement of built-in flush skirtings, the decorative stonework had to be untouched. In conjunction with the architects, Kilttox agreed a specification suitable for the purpose.

The main ingredient of this KILTOX Damp Free System was KILTOX Mix No.132, a unique waterproof render, approved by the British Board of Agrément, with a quick drying capability and a long life span. Over 90 tons of the product was successfully applied by West & Sons over a three month period.

"The building is now damp-free and fully rented", said Paul West. "After this successful project with KILTOX we are looking forward to working on future projects for the benefit of our mutual clients."



Pat Gallagher and Howard Morley watch plastering at the Shaftesbury Avenue site, where we supplied 94 tons of Kilttox Mix No. 132
Inset: A view of Endeavour House

Our treatment puts college sanatorium in good health



KILTOX have now completed their third contract at Dulwich College, pictured above. We recently treated the old sanatorium before its conversion into five flats for faculty.

The treatment - our third there - was for dry rot, wet rot and treatment of all wood against insect attacks.

The college maintenance team prepared the areas requiring treatment and replaced damaged structural beams with

steel, concrete and brick. The Kilttox-treated timber carries a 30-year guarantee.

Colin Haggis, the Dulwich College Estates manager, said: "The Kilttox team moved in and out efficiently, enabling my team of resident workers to prepare the structure for treatment and to complete the renovation work quickly once the building was treated."

KILTOX GOES ON THE MENU

By Trevor Crane

In recent weeks we have carried out treatment against common furniture beetle in such diverse properties as a five-storey building of note in Brooke Street, which contains a well known agency, an Indian restaurant, down to a purpose-built soup kitchen for the Jewish poor in the east end of London. The building is being converted into luxury apartments.

Survey-wise, we attended a college in north London to inspect for dry rot which ended up being damp-affected, curled-up lino!

We are in the process of reporting on a listed period dwelling for a member of a world famous pop band and a tender was recently submitted for injecting a new damp-proof course to a famous, though now defunct, old hospital in a rather salubrious part of town.

PROFILE



Howard Morley, Sales Manager, has been a member of the Kilttox team for three years. He is in great demand to organise and give seminars within client organisations for the benefit of their inhouse staff on the subject of condensation, mould and damp.

He ran a highly successful evening seminar at Chester Borough Council where nearly a hundred people attended. The questions after the presentation were many and varied. Some concerned basic solutions to damp problems, filtering air, heat recycling, installation problems and other necessary equipment, such as security and fire alarms, and how additional equipment might affect them.

There are several more such seminars in the pipeline. If your organisation might wish to have such an event, please contact Howard through Kilttox.

Howard has been in the timber preservation and damp-proofing industry since the 1960s. He was a partner in the London Dampcourse group of companies, which had offices throughout the UK. Incidentally they were one of the first companies to embrace silicone/chemical damp proof systems.

KILTOX INSIDEOUT

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HERE'S OUR NEWS AT TEN (YEARS OLD)...

SOARAWAY SUCCESS STORY OF KILTOX



Ingrid Sells with Pat Gallagher (centre) and Paul Gallagher

Welcome to the first edition of our client newsletter, which has been devised to coincide with our 10th Anniversary year - the year in which we launch our new corporate identity with this publication and will gradually be introducing throughout our entire publications range!

Managing Director Paul Gallagher is proud that his company is now over 30-strong and with a turnover approaching £1million. Great progress from the £13,000 turnover on our first birthday.

As Paul says: "We learned how to be a remedial company and have grown into a company able to deal with condensation and ventilation problems - with a national clientele that is growing by the week."

We hope you enjoy reading this edition and approve of the title which emphasises that Kilttox operates both inside and outside of properties for our customers.

We encourage our clients to comment on the work undertaken for them and do our utmost to ensure that we offer cost-effective, efficient, professional service. We want our clients to either use our services again or refer us on with the knowledge that Kilttox will handle the assignment professionally and to a high standard.

We hope you enjoy using the centrefold which is designed to be both an aide memoire as well as being practical.

Kair guide mailshot is bang on target

Congratulations to Howard Morley and Patrick Gallagher for their relentless effort and artistic expertise in designing and producing the *Kair Guide to Condensation & Mould Growth Control*. With help from Christopher Sells and Paul Gallagher they have produced a very informative guide for both professional and public use.

The Guide was mailed to over 800 authority contacts earlier this year and was also sent to the professional press and pilot mailings were directed to nursing homes, nursery schools, sheltered housing and National Trust building managers throughout the country. The

response to the mail shots was phenomenal. Many of the trade publications have featured it and we have had a very encouraging response from readers.

Statistics show that condensation affects over 50 per cent of buildings in the UK. Mould growth appears on any damp surface such as plaster, wallpaper and timber and is associated with condensation in buildings.

The Environmental Protection Act 1990 puts the onus on all landlords to ensure that their properties are designed and maintained to a standard that prevents conditions causing damage to the health or personal property of the tenant.

Sky's the limit for the Millennium



Greenwich is the site of the Millennium exhibition, which should boost businesses in the area.

The eyes of the world will be focused on Greenwich when the Millennium celebrations start, and this should create some excellent marketing opportunities for Kilttox.

Our public relations consultants are working with us in researching possible opportunities for the firm to sponsor or organise an event in the run up to the year 2000. Something we hope our clients will not only enjoy but benefit from.

We have already obtained details from the Naval Museum about the events which they will be hosting and we would appreciate input about other Greenwich-based activities which may produce business opportunities.

The organisers are looking for a balance of £150 million from the private sector and they are also

inviting local firms to tender for providing facilities and services needed at the set up of the construction site.

We have recently joined Bexley and Greenwich Chamber of Commerce and the Greenwich Business Club to widen our contact base. We are already receiving information from the chamber and have attended seminars organised by the club. Both are run to provide businesses with information and networking opportunities and they are involved with Millennium developments and projects.

The dome - the Millennium centrepiece will use 80,000 tons of building materials - may remain in the borough after the celebrations and be used, for example, for sports events or exhibitions.