

KILTOX®

INSIDEOUT

Treating properties inside and out. Providing Damp Free Solutions™

ISSUE NO. 5 JANUARY 2002

Telephone Kilttox on

0500 545869

www.kilttox.co.uk
email: info@kilttox.co.uk

In this issue

Royal Engineer Office - Gravesend
18th Century Pub - Winchester
Georgian Town House - Maidstone
Product Range
Wall Chart



BUILDING RELATIONSHIPS

Pat Gallagher, Technical Director and original founder of Kilttox, realises that as a service oriented company, the value of relationships both in and out of the company are a major contribution to the success of Kilttox.

Some fifteen years ago Pat delegated the role of Managing Director to his eldest son Paul whilst he continued his activities in the research and development of products for the benefit of the company and its clients.

Kilttox are now in a position to offer unique products such as their range of Kair Hybrid Heat Recovery Ventilators; Kilttox Chemical DPC & Replastering System, which carries the British Board of Agrément Certificate (BBA); Kilttox Tanking Render Mix 134; Dry Rot Treatment and Woodworm Treatment which are covered by the Kilttox 30 year guarantee. They also have a Nationwide Damp Advisory Centre and their web site is constantly being accessed from all over the world.

Pat Gallagher said: "About three years ago I received a call from a Mr Roland Skilton who had 'let his fingers do the walking' in the Yellow Pages. This has led to a long-term relationship, one that grows from strength to strength.

"Skilton Friend Building Services is a highly specialised company with exceptional skills and qualifications. As a result they are inundated with projects based mostly in South London". Kilttox have supplied their whole range of products and services over the past three years to this much valued client. We

have now reached the stage, because of the quality of their work, that Kilttox issue their back-up 30-year guarantee on the work undertaken by Skilton.


"Roland and his partner Tony Friend are young, enthusiastic professionals, taking pride in a job well done and having yet another satisfied client – not unlike the current structure of the Kilttox team.

"All our clients are greatly valued and we aim to offer those we serve the best product range and professional skills available."



 **And we are also to be found on NBS PLUS!**

Kilttox are also to be found in National Building Specification (NBS) Plus. This is a service to which architects and other specifiers subscribe to access details of products, presented in acceptable format, suitable for use in specifications. Those who do not already know about this service should check www.nbsplus.co.uk.

 **University of Crete**

Professor Demetris Ghanotakis, Professor of Biochemistry, University of Crete contacted Kilttox through their website to order a Kair KHRV150 through the wall ventilator with a supply of replacement filters. The unit was to provide heat recovery ventilation within a 40m³ biochemistry laboratory.

The Professor chose the easy to install Kair unit because of its full range of inbuilt features including a 20% to 90% temperature compensated humidistat, whisper quiet trickle running mode and high efficiency aluminium metal plate heat exchanger.



LANDMARKS

After carrying out works on previous London landmarks, including Royal Albert Hall, HMS Belfast, Great Ormond Street Hospital, Kilttox can now add the Thames Barrier and the Treasury Department to its' list.

Kilttox Specialist Products Division sourced and supplied moss/lichen remover and a lightweight aggregate respectively for the site contractors.